

# Sykes College of Business 2<sup>nd</sup> Annual Research Day

April 26, 2013

, 1752'8&7,21 E\ -RKQ 6WFIRQHMS DQGJ EDJHOV DYDLODEO

% X WODHUUHHQ \$ & & -RXUQDO RI % XVLQHV V 5HVHDUFK +  
0DUNHW DQG 2SHUDWLQJ 3SHUIRUPDQFH (IIHFVW RI \$G

\$EVWUDKFLW VWXG\ WHVWV WKH DVVRFLDWLRQ EHWZHHQ D  
DQG ORQJ UXQ RSHUDWLQJ SHUIRUPDQFH 7KH UHVXOWV  
SRVLWLYHO\ WR FOLHQW ILUPV DQQRXQFLQJ GPLQLVWU  
RXWVRXUFLQJ WUDQVDFWLRQDO +5 WDVN V \$GGLWLRQDO V  
QHJDWLYHO\ DVVRFLDWLG ZLWK ORQJ UXQ RSHUDWLQJ SH  
UHWXUQ RQ DVVHWV 7KLV VWXG\ FRQWULEXWHV WR RX  
RXWVRXUFLQJ SHUIRUPDQFH WKURXJK DUFKLYDO ILQDQFLI  
)XUWKHU LW FRQWUROV IRU RXWVRXUFLQJ GHFLVLRQ RSV  
HIIHFVW

% LHR\ OS A% @ D% V 1 R Se™` O€SdJMR T@ G @ R^H

%LRRQQLH %U\DW L V DQ \$VVRFLDWH 3URIHVVRU RI ILQI  
8QLYHUVLW\ RI 6RXWK )ORULGD +H DOVR KDV D 0DVWHU  
8QLYHUVLW\ RI 1RUWK &DUROLQD DQG DQ (QJLQHHULQJ G  
KDV UHFHLYHG QXPHURXV JUDQWV DQG DZDUGV LQFOXG  
5HVHDUFKHU RI WKH <HDU \*UDGXDWH )DFXOW\ PHPEHU RI  
\*UDQW DQG WKH 6RXWKHDVW 'HFLVLRQ 6FLHQFH ,QVWLWX  
DFWLYH DFDGHPLF UHVHDUFK DJHQGD KH WHDFKHV LQ WK





.QDSS .HQQHWK - ,70 -RXUQDO RI PDQDJHPHQW SROL

PXOWL\$OH FRQYH\$UJHQW HPRWL\$RQDO H[SUHVVL\$RQV DUH S  
QHJDWLYH HPRWL\$RQDO H[SUHVVL\$RQV LQFUHDVH LQIRUPD  
SURGXFW HYDOXDWL\$RQV LQ WKH UHVSHFWLYH GLUHFWL\$RQ  
%LRU 3UDQMDO \*XSWD¶V UHVHDUFK IRFXVHV VSHFLILFDO  
H[SORULQJ DQG GHYHORSLQJ RQOLQH FRQVXPHU EHKDYL  
WUDGLWL\$RQDO ZRUOG DUH GLIIHUhQW RQOLQH )RU H[DPS

V S U H D H G W K X V H D F F R X Q W L Q J V W X G H Q W V Q H H G P R U H W K D G

EXVLQHVWHV & DSLWDO LV LQYHVWHG LQ H[FKDQJH IRU DC  
DV DQ LPSRUWDQW VRXUFH RI IXQGLQJ IRU ILUPV WKDW Z  
QRW VXIILFLHQW ,Q WKLV SDSHU ZH H[DPLQH SRWHQWLDO  
WKH ILUPV WKH\ LQYHVW LQ :H ORRN WR VHH LI WKHVH S  
DQG LWV LQYHVWRUV 2QH FRQIOLFW LV WKDW \RXQJ YH  
SULYDWH ILUPV SXEOLF WRR IDVW VLPSO\ WR EXLOG XS  
E\YHQWXUH FDSLWDOLVWV 9HQWXUH ILUPV PDNH DJUHHPH  
WKH H[SHQVH RI SULYDWH ILUPV DQG LQYHVWRUV LQ SULY  
% LRRQDOG & )ODJJ LV DQ \$VVLVWDQW 3URIHVVRU RI )LQD  
% \$ IURP WKH 8QLYHUVLW\ RI & HQWUDO )ORULGD KLV 0%  
3K ' IURP WKH 8QLYHUVLW\ RI 6RXWK )ORULGD +H FXUUH  
\$SSOLHG ,QYHVWPHQWV 6WXGHQW 0DQDJHG ,QYHVWPHQW  
+LV FDUHHU VSHFLDOWLHV LQFOXGH YHQWXUH FDSLWDO  
RIIHULQJV ,32V 'U )ODJJ KDV SXEOLFDWLRQV LQ MRXUC  
)LQDQFLDO (GXFDWLRQ -RXUQDO RI )LQDQFLDO DQG (FRQ  
RI )LQDQFLDO & DVH 5HVHDUFK 'U )ODJJ LV D PHPEHU RI  
)LQDQFH \$VVRFLDWLRQ DQG )LQDQFLDO (GXFDWLRQ \$VVRF

5RELQVRQ 0LFKDHO \$&& \$GYDQFHV LQ \$FFRXQWLQJ  
\$EVWUDFWH[DPLQH WKH DVVRFLDWLRQ EHWZHHQ ERDUG  
3UHOLPLQDU\ DQDO\VHV SURYLGH QR HYLGHQFH WKDW W  
DVVRFLDWG ZLWK WKH OLNHOLKRRG WKDW D ILUP WKDW  
OLTXLGDWHV )XUWKHU DQDO\VHV LQGLFDWH KRZHYHU  
GLUHFWRUV DQG EDQNUXSWF\ RXWFRPHV LV D IXQFWLRQ

%LRU (ULND DWXOLFK LV D 3URIHVVRU RI ODUNHWLQJ D  
&HUWLILHG ODUNHWHU 6KH KDV D 3K' LQ ODUNHWLQJ IUF  
0%\$ DQG %%\$ IURP 7H[DV &KULVWLDQ 8QLYHUVLW\ (ULND